FORM OF PROPOSAL PRICE

Board of Education of Wicomico County P O Box 1538 Salisbury, MD 21802-1538

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We have examined and understand the Conditions and Specifications for the furnishing, delivering and installation of FLOORING WORK for various projects for the Board of Education of Wicomico County.

Addendum 1 Dated _	Undated	Addendum 2 Dated	October 6, 2020
Addendum 3 Dated		Addendum 4 Dated	
Addendum 5 Dated _		Addendum 6 Dated	

We agree to furnish and deliver those items for which our bid is accepted, in compliance with the terms conditions, and specifications contained therein, at the prices set opposite each item on the attached proposal sheets.

This offer is binding and cannot be withdrawn until January 28, 2021.

	Company Address	S Lee Smith Jr., Inc. T/A Value Carpet One 1530 N Salisbury BLVD Salisbury MD 21801
10/28/2020 Date		Signature of Official
410-742-5224		Peter B. Adams
Telephone Number		(Printed) Name of Official
410-548-3477		Vice President
Fax Number		Title of Official
buddyadamsvco@gmail.com		520809034
F-Mail		Taxpaver I.D. Number

DOCUMENTS REQUIRED TO BE SUBMITTED WITH THE FORM OF PROPOSAL:

- PRICING SHEET
- SEND PRICING PROPOSAL IN A SEALED ENVELOPE MARKED PRICING

PRICING SHEET - GROUP 1 - CARPET

CARPET #1: Lees Facu	ty Remix (model GL154) or ap	proved equal	
CHARACTERISTIC	MIN.SPECIFICATION	BIDDE	R'S OFFER
1. Construction	Tufted	As S	pecified
2. Pitch/Gauge	1/8		н
3. Stitches/Rows per inch	8.3		*
4. Pile thickness	.166 "		11
5. Nylon Type:	Antron Legacy Nylon with DuraTech Soil Release Technology		п
6. Dye method	Solution Dyed / Yarn Dyed		н
7. Pile weight	26.0 oz/sq.yd.		н
8. Density	5,639		
Weight Density	154,414		н
10. Fire rating	ASTM E 648 Class I		н
11. Static control	AATCC-134 Under 3.5 KV		
12. Backing foundation	Unibond Flex		н
13. Secondary Backing	None		н
14. Stock width			н
15. Color availability			н
16. Indoor air quality	Green Label Plus 4952		н
CARPET #1:			-
Brand identification, carpet		Mohawk Faculty	Remix GL154 26 oz
A. Less than 100 linear feet (*)	- price per square yard	Material Cost Sq. Yd.	Installation Cost Sq. Yd.
		\$24.50	\$5.90
B. 100 linear feet (*) or more -	price per square yard	Material Cost Sq. Yd.	Installation Cost Sq. Yd.
		\$23.15	\$5.38

CHARACTERISTIC	MIN. SPECIFICATION	BIDDE	R'S OFFER
4. Construction	Tufted	A = 6	\
1. Construction	1/10		Specified
2. Gauge	10.0		*
3. Rows/inch	.133"		н
4. Pile height		_	н
5. Yarn	Colorstrand SD Nylon		
6. Dye method	Solution Dyed		ŧ1
7. Yarn weight	26 oz/sq.yd.		н
8. Backing	Unibond Plus		н
9. Stock width	12 feet		н
10. Fire rating	ASTM E 648 Class I		Y
11. Static control	AATCC-134 Under 3.5 KV		
12. Wear guarantee	10 year minimum		11
13. Stock Width			11
14. Color availability			
15. Soil/stain protection	Sentry Soil / Sentry Plus		**
16. Indoor air quality	Green Label Plus 3802		0
CARPET #2:			
Brand identification, carpet		Mohawk BC399 N	New Basics III 26oz
A. Less than 100 linear feet ((*) - price per square yard	Material Cost Sq. Yd.	Installation Cost Sq. Yd.
		\$13.26	\$5.90
B. 100 linear feet (*) or more	- price per square yard	Material Cost Sq. Yd.	Installation Cos Sq. Yd.
		\$11.96	\$5.40

CARPET #3: Tandus C	crayon PowerBond Cushion RS (0	1957) or approv	ed equal
CHARACTERISTIC	MIN. SPECIFICATION	BIDDE	R'S OFFER
1. Construction	Level Loop	As S	pecified
2. Gauge	1/13		0
3. Pile Units/inch	8.5		
4. Pile height	.117 inch		"
5. Pile thickness	.085 inch		If
6. Dye method	Solution Dyed/Yarn Dyed		н
7. Tuft Density	110.5 tufts/sq in		н
8. Backing	Closed Cell Cushion		*1
9. Stock width			ti.
10. Fire rating	ASTM E-648 Class I		
11. Static control	AATCC-134 under 2.0 KV		
12. Wear guarantee	25 year Limited4		11
13. Stock Width			H
14. Color availability			
15. Soil/stain protection	Ensure		
16. Indoor Air Quality	Green Label Plus GLP9744		π
CARPET #3: Brand identification, carpet		Tandus Powerbor Crayon 01957	nd Cushion RS 6ft W
A. Less than 100 linear feet	(*) - price per square yard	Material Cost Sq. Yd.	Installation Cost Sq. Yd.
		\$28.65	\$6.05
B. 100 linear feet (*) or more	e - price per square yard	Material Cost Sq. Yd.	Installation Cost Sq. Yd.
		\$28.20	\$5.20

PRICING SHEET - GROUP 2 - TILE

TILE #1: Armstrong Safety Zo	one Tile or approved equal		
CHARACTERISTIC	MIN. SPECIFICATION	BIDDE	R'S OFFER
1. Dimensions	12" x 12"	As S	pecified
2. Gauge	1/8"		0
3. Material	Through Pattern Vinyl Composition Tile		н
4. Asbestos	Absolutely NONE		11
5. Color availability			11
TILE #1: Brand identification, VCT		Armstrong Safety	/ Zone VCT
A. Less than 36 square f	eet (*) - price per square foot	Material Cost Sq. Ft.	Installation Cost Sq. Ft.
		\$7.20	\$4.75
B. 36 square feet (*) or r	nore - price per square foot	Material Cost Sq. Ft.	Installation Cost Sq. Ft.
		\$6.40	\$2.50

TILE #2: Armstrong Premi	um Excelon Crown Texture or a	pproved equal	
CHARACTER	MIN. SPECIFICATION	BIDDE	R'S OFFER
1.Dimensions	12" x 12"	As Spe	ecified
2. Gauge	1/8"	11	
3. Material	Through Pattern Vinyl Composition Tile	11	
4. Asbestos	Absolutely NONE	16	
5. Color availability		11	
TILE #2: Brand identification, VCT		Armstrong Crown	Texture VCT
A. Less than 100 linear feet (*	*) - price per square yard	Material Cost Sq. Ft.	Installation Cost Sq. Ft. \$2.69
B. 100 linear feet (*) or more	- price per square yard	Material Cost Sq. Ft.	Installation Cost Sq. Ft.
		\$1.70	\$.50

PRICING SHEET - GROUP 2 - TILE

TILE #1: Armstrong Safety	Zone Tile or approved equal	ALTE	RNATE
CHARACTERISTIC	MIN. SPECIFICATION	T	R'S OFFER
1. Dimensions	12" x 12"		2X12
2. Gauge	1/8"	1/8'	" 3.2MM
3. Material	Through Pattern Vinyl Composition Tile		HANCED TILE
4. Asbestos	Absolutely NONE	N	Vone
5. Color availability		6 SLIP RESIST	TANT COLORS
TILE #1: Brand identification, VCT		TARKETT COL	OR ESSCENCE SF
A. Less than 36 squa	re feet (*) - price per square foot	Material Cost Sq. Ft. \$4.28	Installation Cost Sq. Ft. \$4.75
B. 36 square feet (*)	or more - price per square foot	Material Cost Sq. Ft. \$3.53	Installation Cost Sq. Ft. \$2.50

TILE #2: Armstrong Pren	nium Excelon Crown Texture or a	pproved equal	ALTERNATE
CHARACTER	MIN. SPECIFICATION	BIDDE	R'S OFFER
1.Dimensions	12" x 12"		12X12
2. Gauge	1/8"	1/-	8" 3.2MM
3. Material	Through Pattern Vinyl Composition Tile	VINYL EI	NHANCED TILE
4. Asbestos	Absolutely NONE		NONE
5. Color availability		51 C	OLORWAYS
TILE #2: Brand identification, VCT			DLOR ESSENCE
A. Less than 100 linear feet	/*\ price per square yard	Material Cost	IANCED TILE Installation Cost
A. Less than 100 linear leet	() - price per square yaru	Sq. Ft.	Sq. Ft.
		\$4.28	\$4.75
B. 100 linear feet (*) or more	e - price per square yard	Material Cost Sq. Ft.	Installation Cost Sq. Ft.
		\$3.53	\$2.50

CHARACTERISTIC	color used #52500 Carnival Whit		R'S OFFER
1.Dimensions	12" x 12"	As S	pecified
2. Gauge	1/8"	1	
3. Material	Through Pattern Vinyl Composition Tile		,
4. Asbestos	Absolutely NONE	1	•
5. Color availability		ı	•
TILE #3:			
Brand identification, VCT		Armstrong Standa	ard Excelon VCT
A. Less than 100 linear feet (*) - price per square yard	Material Cost Sq. Ft.	Installation Cost Sq. Ft.
		\$2.10	\$2.39
B. 100 linear feet (*) or more	- price per square yard	Material Cost Sq. Ft.	Installation Cost Sq. Ft.
		\$1.07	\$.50
TILE #4: Shaw Contract G	roup or approved equal	\$1.07	\$.50
TILE #4: Shaw Contract GI CHARACTERISTIC 1.Dimensions	MIN. SPECIFICATION	BIDDE	R'S OFFER
CHARACTERISTIC 1.Dimensions		BIDDE 24)	
CHARACTERISTIC	MIN. SPECIFICATION 18" x 18"	BIDDE 249	R'S OFFER
CHARACTERISTIC 1.Dimensions 2. Gauge	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile.	BIDDE 249	R'S OFFER x24 Only 5 MM
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface.	BIDDE 24) 2. Class	R'S OFFER <24 Only 5 MM s III, Type B
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface.	BIDDE 24) 2. Class	R'S OFFER k24 Only 5 MM s III, Type B None
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4:	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface.	BIDDE 24) 2. Class	R'S OFFER (24 Only 5 MM s III, Type B None Colors
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4: Brand identification, LVT	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface. Absolutely NONE	BIDDE 249 2.0 Class	R'S OFFER (24 Only 5 MM s III, Type B None Colors
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4: Brand identification, LVT	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface. Absolutely NONE	BIDDE 249 2. Class 8 Shaw Contract; C Material Cost	R'S OFFER x24 Only 5 MM s III, Type B None Colors ast LVT Installation Cost
1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface. Absolutely NONE *) - price per square yard	BIDDE 249 2. Class 8 Shaw Contract; C Material Cost Sq. Ft.	R'S OFFER (24 Only 5 MM S III, Type B None Colors ast LVT Installation Cost Sq. Ft.

CHARACTERISTIC	color used #52500 Carnival Whit MIN. SPECIFICATION		R'S OFFER
1.Dimensions	12" x 12"		
2. Gauge	1/8"		
3. Material	Through Pattern Vinyl Composition Tile		
4. Asbestos	Absolutely NONE		
5. Color availability			
TILE #3:			
Brand identification, VCT			
A. Less than 100 linear feet (*) - price per equare yard	Material Cost	Installation Cost
A. Less than 100 linear leet () - price per square yard	Sq. Ft.	Sq. Ft.
D 400 Fr. 5 - 6 - 6 - 6		84-4-1-1-0	11.0 0 0
B. 100 linear feet (*) or more -	price per square yard	Material Cost Sq. Ft.	Installation Cost Sq. Ft.
		04.11.	04.11.
TILE #4: Shaw Contract Gro	oup or approved equal		
TILE #4: Shaw Contract Gro	oup or approved equal	ALT	ERNATE
TILE #4: Shaw Contract Gro	oup or approved equal MIN. SPECIFICATION		ERNATE R'S OFFER
		BIDDE	
CHARACTERISTIC	MIN. SPECIFICATION 18" x 18" 0.197	BIDDE	R'S OFFER
CHARACTERISTIC 1.Dimensions	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile.	BIDDE 18 0.12 CLASS III, TYBE	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface.	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile.	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface.	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4:	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface.	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR 22 WOOD, 14	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE NONE ABSTRACT, 8 STONE
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4:	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface.	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR 1 22 WOOD, 14 TARKETT ID	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE NONE ABSTRACT, 8 STONE
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface. Absolutely NONE	BIDDE 0.12 CLASS III, TYBE STANDARDS FOR 1 22 WOOD, 14 TARKETT ID Material Cost	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE NONE ABSTRACT, 8 STONE LATITUDE LVT Installation Cost
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4: Brand identification, LVT	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface. Absolutely NONE	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR 1 22 WOOD, 14 TARKETT ID	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE NONE ABSTRACT, 8 STONE LATITUDE LVT Installation Cost Sq. Ft.
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4: Brand identification, LVT	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface. Absolutely NONE	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR 22 WOOD, 14 TARKETT ID Material Cost Sq. Ft.	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE NONE ABSTRACT, 8 STONE LATITUDE LVT Installation Cost
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4: Brand identification, LVT A. Less than 100 linear feet (*)	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface. Absolutely NONE) - price per square yard	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR 22 WOOD, 14 TARKETT ID Material Cost Sq. Ft. \$3.51 Material Cost	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE NONE ABSTRACT, 8 STONE LATITUDE LVT Installation Cost Sq. Ft. \$4.75 Installation Cost
CHARACTERISTIC 1.Dimensions 2. Gauge 3. Material 4. Asbestos 5. Color availability TILE #4: Brand identification, LVT	MIN. SPECIFICATION 18" x 18" 0.197 Class III, printed film vinyl tile. Type: A, smooth surface. Absolutely NONE) - price per square yard	BIDDE 18 0.12 CLASS III, TYBE STANDARDS FOR 22 WOOD, 14 TARKETT ID Material Cost Sq. Ft. \$3.51	R'S OFFER 3X18 0" 3.0MM B PERFORMANCE SOLID VINYL TILE NONE ABSTRACT, 8 STONE LATITUDE LVT Installation Cost Sq. Ft. \$4.75

TILE #5: Example – Altro					
CHARACTERISTIC	MIN. SPECIFICATION	FICATION BIDDER'S OFFER			
1.Dimensions	12" x 12" and 24" x 24"	24x24 Only			
2. Gauge	.100"	2.0	2.0 MM		
3. Material	70% real quartz.	As	Specified		
4. Asbestos	Absolutely NONE	0			
5. Color availability			0		
6. Fire rating	Standard				
7. Slip Resistance:	Exceed ASTM D-2047 and requirements of ADA.	"			
TILE #5:					
Brand identification, Resilien	t Quartz Tile	Altro Quartz Tile;	Standard Design		
A. Less than 100 square feet (*) - price per square foot		Material Cost Sq. Ft.	Installation Cost Sq. Ft.		
		\$3.69	\$2.61		
B. 100 square feet (*) or more - price per square foot		Material Cost Sq. Ft.	Installation Cost Sq. Ft.		
		\$3.69	\$1.00		

TILE #6: Example – Altro Q	uartz Tile – Chip Design or appi	roved equal.		
CHARACTERISTIC	MIN. SPECIFICATION	BIDDER'S OFFER		
1.Dimensions	24" x 24"	As Specified		
2. Gauge	.100"	2.0 MM		
3. Material	70% real quartz	As S	Specified	
4. Asbestos	Absolutely NONE	0		
5. Color availability				
6. Fire rating	Standard		,	
7. Slip Resistance	11			
TILE #6:				
Brand identification, Resilient C	Quartz Tile	Altro Quartz Tile;	Chip Design	
A. Less than 100 square feet (*) - price per square foot		Material Cost Sq. Ft	Installation Cost Sq. Ft.	
		\$4.04	\$2.61	
B. 100 square feet (*) or more - price per square foot		Material Cost Sq. Ft.	Installation Cost Sq. Ft.	
		\$4.04	\$1.00	

TILE #5: Example – Altro Qua	<u>rtz Tile – Solid Pallette or app</u>	roved equal. A	LTERNATE	
CHARACTERISTIC	MIN. SPECIFICATION	BIDDER'S OFFER		
1.Dimensions	12" x 12" and 24" x 24"	24x24 Only		
2. Gauge	.100"	0.080" 2MM		
3. Material	70% real quartz.	HOMOGENEOUS VI	NYL FLOOR COVERING	
4. Asbestos	Absolutely NONE	N	ONE	
5. Color availability		14 COLORS		
6. Fire rating	Standard	(ASTM E 648) CLASS 1		
7. Slip Resistance:	Exceed ASTM D-2047 and requirements of ADA.	ASTM D 2047 (SCOF >0.06		
TILE #5:				
Brand identification, Resilient Qua	artz Tile	TARKETT ARIA ; VII	NYL TILE	
A. Less than 100 square feet (*) - price per square foot		Material Cost Sq. Ft.	Installation Cost Sq. Ft.	
		\$5.57	\$3.32	
B. 100 square feet (*) or more - price per square foot		Material Cost Sq. Ft.	Installation Cost Sq. Ft.	
		\$4.77	\$2.54	

TILE #6: Example – Altro Q CHARACTERISTIC	BIDDER'S OFFER			
1.Dimensions	TERISTIC MIN. SPECIFICATION 24" x 24"		24x24 Only	
2. Gauge	.100"	0.	0.080" 2MM	
3. Material	70% real quartz	HOMOGENEOUS V	INYL FLOOR COVERING	
4. Asbestos	Absolutely NONE	N	ONE	
5. Color availability		14 C	OLORS	
6. Fire rating	Standard	(ASTM E	648) CLASS 1	
7. Slip Resistance	ASTM D 2047 (SCOF >0.06			
TILE #6: Brand identification, Resilient 0	Quartz Tile	TARKETT ARIA VII	NYL TILE	
A. Less than 100 square feet (*) - price per square foot		Material Cost Sq. Ft \$5.57	Installation Cost Sq. Ft.	
B. 100 square feet (*) or more - price per square foot		Material Cost Sq. Ft.	Installation Cost Sq. Ft.	
		\$4.77	\$2.54	

TILE #7: Example – Rop	ope SafeTCork Tile, or approv High profile only.	red equal.		
CHARACTERISTIC			BIDDER'S OFFER	
1.Dimensions	50 cm x 50 cm	As Spe	cified	
2. Gauge	1/8"	н		
3. Material	SBR rubber and post industrial cork	"		
4. Asbestos	Absolutely NONE	п		
5. Color availability	Full color range in (i) standard and (ii)color combinations	(i) "		
6. Styles	Minimum of 5 different high profile design patterns.	(ii)		
7. Slip Resistance	ASTM 2047, Dry .75, Wet .91			
TILE #7: Brand identification, Slip Resistant Tile		Roppe Safety Cork Tile;	High Profile	
A. Less than 100 square feet (*) - per square foot (i) Color selection #1 Solid (ii) Color selection #2 Speckle		Material Cost Sq. Ft. (i) \$12.17 (ii) \$13.98	Installation Cost Sq Ft. (i) \$3.32	
B. 100 square feet (*) or more - price per square foot		Material Cost Sq.	Installation Cost	
(i) Color selection #1 Solid		Ft. (i) \$11.73	Sq Ft. (i) \$2.54	
(ii) Color selection #2 Speckle		(ii) \$13.49	(ii) \$2.54	

TILE #7: Example – Roppe SafeTCork Tile, or approved equal. High profile only. ALTERNATE				
CHARACTERISTIC MIN. SPECIFICATION		BIDDER'S OFFER		
1.Dimensions	50 cm x 50 cm	24x24 Only (610	CMX61CM)	
2. Gauge	1/8"	.125" 3.1	7MM	
3. Material	SBR rubber and post industrial cork	SYNTHETIC RUE	BBER, CORK	
4. Asbestos	Absolutely NONE	NONE		
5. Color availability	Full color range in (i) standard and (ii)color combinations	(i) 24 COLORS AVAILABLE (ii)		
6. Styles	Minimum of 5 different high profile design patterns.	ONLY AVAILABLE IN HAN CORKTONES RUBBER		
7. Slip Resistance	ASTM 2047, Dry .75, Wet .91	(ASTM D 2047) >0.5 SCOF		
TILE #7: Brand identification, Slip Resistant Tile		TARKETT ECOSHELL CORKTONES 24X24		
A. Less than 100 square feet (*) - per square foot (i) Color selection #1 (ii) Color selection #2		Material Cost Sq. Ft. (i) (ii) \$12.50	Installation Cost Sq Ft. (i) \$3.32	
B. 100 square feet (*) or more - price per square foot (i) Color selection #1 (ii) Color selection #2		Material Cost Sq. Ft. (i) \$10.75	Installation Cost Sq Ft. (i) (ii) \$2.54	

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It may be necessary to add products to this list during the course of the contract. Price negotiation with the successful vendor will be conducted at the time of any additions.

PRICING SHEET - GROUP 3 - OTHER

ALTERNATE #1 – 1/4" LUAN PLYWOOD INSTALLED

1/4" LUAN PLYWOOD SUB-FLOORING IS TO BE INSTALLED AT TIME OF CARPET OR TILE ORDER. IF THE SUB-FLOORING IS REQUIRED, IT IS TO BE INSTALLED IN THE ENTIRE AREA.

Less than 100 sq. ft. (*) - price	e per square foot, installed - stapled
\$3.18	sq. ft.
100 sq. ft. (*) or greater - price	e per square foot, installed - stapled
\$1.40	sq. ft.
Less than 100 sq. ft. (*) - price	e per square foot, installed - screwed down 8" on center
\$3.32	sq. ft.
100 sq. ft. (*) or greater - price	e per square foot, installed - screwed down 8" on center
\$2.32	sa. ft.

ALTERNATE #2 - SKIMCOAT UNDERLAYMENT INSTALLED

SKIMCOAT UNDERLAYMENT IS TO BE APPLIED AT TIME OF CARPET OR TILE ORDER. IF SKIMCOAT UNDERLAYMENT IS REQUIRED, IT IS TO BE APPLIED IN THE ENTIRE AREA. (ARDEX Feather Finish or approved equal)****

Less than 100 sq. ft. (*) - price per square foot, installed

ALTERNATE #3 - COVE BASE ONLY

THIS IS THE COST FOR THE COVE BASE ONLY. IT IS TO BE INSTALLED WITH OR WITHOUT A CARPET OR TILE ORDER.

a. 4" vinyl wall base with toe 1/8" gauge.

Manufacturer: Johnsonite or approved equal:

Brand identification, cove

Less than 100ft (*) price per linear foot

Material: \$1.00 lin. ft. / Installation: \$.75 lin. ft.

100 ft.(*) or greater - price per linear foot

Material: \$.86 lin. ft. / Installation: \$.58 lin. ft.

b. 6" vinyl wall base with toe 1/8" gauge.

Manufacturer: Johnsonite or approved equal:

Brand identification, cove

Less than 100ft (*) price per linear foot

Material: \$1.51 lin. ft. / Installation: \$.85 lin. ft.

100 ft.(*) or greater - price per linear foot

Material: \$1.26 lin. ft. / Installation: \$.70 lin. ft.

ALTERNATE #4 - REMOVAL OF VINYL COMPOSITION TILE

THIS IS THE COST FOR THE REMOVAL OF VCT WHICH DOES NOT CONTAIN ASBESTOS MATERIAL. THE REMOVAL WILL BE DONE DURING A CARPET OR TILE INSTALLATION. Less than 100 sq. ft. - price per square foot, removed \$.65 sq. ft. 100 sq. ft. or greater - price per square foot, removed \$.60 sq. ft. **ALTERNATE #5 - REMOVAL OF CARPET** COST FOR THE REMOVAL OF CARPET: a. DURING A TILE INSTALLATION. Less than 100 sq. ft. - price per square foot, removed \$.60 sq. ft. 100 sq. ft. or greater - price per square foot, removed \$.50 sq. ft. b. DURING A REPLACEMENT CARPET INSTALLATION Less than 100 sq. ft. - price per square foot, removed \$.60 sq. ft. 100 sq. ft. or greater - price per square foot, removed \$.50 sq. ft. ALTERNATE #6 - 9' x 12' BOUND AREA RUG This item will use the same carpet listed under Carpet #2 in Price Sheet - Group 1 - Carpets. The carpet is to by a 9' x 12' rectangle and bound on all edges. 9' x 12' area rug \$275.00 per piece price

9' x 12' area rug \$249.00 per piece price for 10 or more

INFORMATTONAL PRICING:

HOURLY RATE:

Please list the Labor Rate that would be billed for miscellaneous repairs that may need to be performed within the scope of fulfilling the duties within this contract.

Daytime Rate	\$ 55.00	/HR
Evening Rate	\$ 60.00	/HR
Weekend Rate	\$ 60.00	/HR
Holiday Rate	\$ 65.00	/HR

RADUIS OF SALISBURY:

Distance of Dispatch Office from Salisbury _____5 MILES

PERCENTAGE MARK-UP

If major repairs or changes to the sub-floor, normally outside the scope of carpet installations, are required, please list below the percentage mark-up which will be charged for engaging a sub-contractor:

- MISCELLANEOUS MATERIALS MARKUP 25 %
 (The percentage to be added to the cost of all approved miscellaneous materials which are provided to perform work under this contract)
 SUB-CONTRACTOR MARK-UP 25 %
- 3. RENTAL EQUIPMENT MARK-UP ______25 _______

Percentage indicated represents contractor's total margin (profit and overhead) above the cost of materials and applicable shipping charges.

N.B. The successful Contractor(s) will be determined by applying bid rates to a pre-defined sample project.

The contractor will be required to obtain all necessary pricing from suppliers and subcontractors. Suppliers and subcontractors may be selected by WCBOE. Full disclosure of all proposal/quotes may be required for review by WCBOE.

Evidence of Bidder's qualifications, including license information, etc., and at least three (3) references shall be submitted with the Form of Proposal. Failure to include this information may result in the bid being declared non-responsive.

APPENDIX A

The successful Contractor(s) will be required to complete and submit this form when assigned a specific project

EXAMPLEPROPOSAL FORM for a typical JOB ORDER CONTRACT

Project Name:					
BILLABLE LABOR RAT	<u>ES</u>				
Position	@\$		_/HR x	_Total hours = (subtotal) \$
Position	@ \$		_/HR x	_Total hours = (subtotal) \$
Position	@\$		_/HR x	_Total hours = (subtotal) \$
				Total	\$
BILLABLE MATERIAL C	OSTS				
Material Cost \$		+	_%=	Tota	I \$
BILLABLE SUB-CONTR	ACTOR (COSTS	<u>S</u>		
			0/		
Sub-Contractor Cost \$		+	_%=	lota	I \$
BILLABLE EQUIPMENT	T RENTA	L COS	STS		
Equipment Cost \$		+	_%=	Tota	I \$
				Grand Total	\$

*** The Contractor **WILL** be required to show on invoice **ALL** documentation of the time and material. When submitting the invoice, the lump sum total shall not exceed the estimate provided at the start of the project without prior approval from the Project Manager.